



“Tailored Consulting Services for the Energy Industry”

Comprehensive Grant Services

In 2022, EnerVision expanded its services to include grant services for public power and utility companies. Our grant services help fund infrastructure projects related to grid modernization, resiliency, wildfire mitigation, and cybersecurity. We work closely with two major federal agencies - the Department of Energy (DoE) and the United States Department of Agriculture (USDA) - to keep our clients informed about upcoming grant opportunities.

We are delighted to announce that several of our clients have been awarded grants through the first Grid Resilience and Innovation Program (GRIP) round under the Department of Energy. We also assisted clients earlier this year in applying for the second GRIP round, which had \$3.9B in available funding for Fiscal Years 2024 and 2025. In addition, we worked closely with several clients across the nation last year on the Letter of Interest for the New Empowering Rural America (ERA) Program (\$9.67B available funding) offered by the USDA/Rural Utilities Services.

To provide our clients with comprehensive grant services, we partnered with The Ferguson Group (TFG), which has over 40 years of experience in the federal, state, and private grant space. Through our professional services agreement with TFG, we offer EnerVision clients a unique package, including a full suite of grant support services. This gives our clients a competitive advantage in securing highly sought-after grant dollars and post-grant award services.

At EnerVision, we now offer an array of customizable grant services to meet the individual needs of our clients. Some of the grant services we offer include:

- ◆ Monthly Grant Identification Services
- ◆ Dedicated Grant Expert/Team
- ◆ Monthly Grant Update Meeting
- ◆ Library of Grant Funding Guides and Grant Profiles
- ◆ Needs Assessment and Strategic Grant Outlook
- ◆ Custom Project-Specific Grant Research and Funding Strategy
- ◆ Congressionally Directed Spending (Earmarks)
- ◆ Grant Alerts and Weekly Grant Updates
- ◆ Project Development and Readiness
- ◆ Grant Writing, Editing and Review
- ◆ Grant Debriefs
- ◆ Grant Project Advocacy
- ◆ Access to Successful Grant Applications

Bettina Kimmel **Director of Grant Services**



Bettina Kimmel is responsible for overseeing EnerVision's grant services from inception to completion. Her role involves assisting clients in identifying grants that best match their projects. Given the vast number of grants available, she has developed EnerVision's unique Grant Identification Application, which systematically identifies grants that meet the client's criteria. Bettina ensures that clients are informed throughout the process and assists them with research on energy, economic development, community, workforce development, and

training topics. This research strengthens grant applications and increases the likelihood of success. Bettina collaborates with clients from the initial grant identification stage through to post-award negotiations, providing support and guidance throughout the process.

Prior to joining EnerVision in 2021, Bettina was an industry thought leader in the electric cooperative arena for over twenty years at the National Rural Utilities Cooperative Finance Corporation (NRUCFC). During her tenure at NRUCFC, she managed solid relationships with strategic partners such as the National Rural Electric Cooperative Association (NRECA), Rural Utilities Services (RUS), National Information Solutions Cooperative (NISC), Meridian Cooperative, and National Society of Accountants for Cooperative (NSAC). She was responsible for providing consulting services and multiple financial products to member cooperatives.

Ms. Kimmel holds a Master's in Business Administration with an emphasis in IT from Strayer University and resides in Northern Virginia.

Nicole Sibilski **Manager of Grants Innovation and Training**



Nicole M. Sibilski, a grants professional specializing in federal RFPs, is TFG's Manager of Grants Innovation and Training. In this role, Nicole develops grant products that directly support the lifecycle of federal grant proposal development for TFG's clients.

Nicole has nearly two decades of writing and legal experience, producing over \$150 million in state and federal grant awards from USDA, DOJ, DOL, DOT, DOE, DOD, and NEA. Before joining TFG, Nicole was a writer, trainer, and business development consultant for

multiple national proposal writing and lobbying firms. Before starting her own consulting firm, she served as the Grants Manager for The Legal Aid Society of Middle Tennessee and the Cumberland, where she guided the creation and funding of the country's first state-wide elder abuse legal aid program.

A longstanding member of the Grant Professionals Association, she served as the regional President of the Nashville Chapter (2016) and a Board Member of the Grant Professional Foundation (2017-2020). She has been invited to present grant workshops and training at regional and national conferences.

Nicole received her BFA from Millikin University and J.D. from DePaul University College of Law.