

December 19, 2011

Request for Proposal – ("RFP")

TO ALL POTENTIAL RESPONDENTS ("Respondents")

Cobb EMC is pleased to release the attached RFP and looks forward to reviewing the resulting proposals. On behalf of Cobb EMC, EnerVision, Inc. will perform all analytical analysis associated with the RFP responses and will assist Cobb EMC in negotiations of the potential resulting contracts.

Notice of Intent to submit a proposal is due to EnerVision by email no later than close of business on Friday, January 6, 2012. After executing a Confidentiality Agreement, a data package will be released to the Respondents. Final proposals will be due by email no later than close of business on Wednesday, February 22, 2012.

Should you have any questions concerning the preparation of your proposal, please do not hesitate to contact EnerVision.

Contact: Carter Babbit Phone: (678) 510-2917

Email: carter.babbit@enervision-inc.com

Respondent acknowledges and agrees that Cobb EMC, its attorneys or consultants shall not have any liability or obligation to pay any costs or expenses incurred by Respondent with respect to the preparation and submission of a proposal in response to the RFP.

Sincerely,

W.T. (Chip) Nelson, III

President/CEO Cobb EMC

Cobb Electric Membership Corporation Request for Proposals

Request for Proposals:

- Requesting proposals for one or more of the following scenarios and will consider proposal for full requirements for delivery period beginning January 1, 2016:
 - A. Up to 30 MW baseload power:
 - Will entertain proposals for unit contingent power and blocks (e.g., 7x24).
 - Will also entertain energy only proposals.
 - B. Up to 250 MW of intermediate power:
 - Will entertain proposals for unit contingent power, standard blocks (e.g., 5x16, 7x16), forward load shapes.
 - Will also entertain energy only proposals.
 - Estimated load shape of intermediate need to be provided upon execution of confidentiality agreement.
 - C. Up to 350 MW of peaking power:
 - Will entertain proposals for unit contingent power and other high availability peaking resources/products.
 - D. Energy management and scheduling services including:
 - Forecasting day-ahead energy requirements.
 - Daily scheduling of resources with Georgia System Operations Corporation (i.e., optimizing Cobb EMC's portfolio of generation facilities and power purchase agreements).
 - Hedging and risk management.
 - Settlement and reporting services, as applicable.
- Proposal Considerations:
 - o Prefer long-term proposals with a minimum of 5 years.
 - Willing to consider full requirements, capacity and energy, and energy only proposals.
 - o Proposals to be priced based on markets of February 15, 2012.

Schedule:

| Request for Proposal Release Date | December 21, 2011 |
|-----------------------------------|--|
| Notice of Intent to Respond | January 6, 2012 |
| RFP Response Date | February 22, 2012 (e-mail proposals preferred) |

- Other Activities / Key Dates / Milestones:
 - o Confidentiality Agreements executed (January 2012).
 - Data to potential suppliers (upon execution of CA).
 - Estimated hourly load data 2016-2021 (intermediate and peaking need).
 - FAQ will be posted to EnerVision's website (<u>www.enervision-inc.com</u>) as appropriate (January-February 2012).
 - o Analyze proposals/discussions with potential suppliers (February-March 2012).
 - o Negotiate contract terms and conditions with finalists (March-June 2012).
 - o Delivery period to commence on January 1, 2016 (for all scenarios).

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Proposal Requirements / Additional Information:

- Proposal Description identify products and services included/not included in pricing proposal.
- Quantities and Pricing.
- Delivery of power on Georgia Integrated Transmission System at level B-1.
- Evidence that Respondent is capable of providing the requested service and has the requisite financial resources to provide such services over the period of the contract. Respondent is requested to provide any available credit ratings, as well as audited financial statements.
- All Respondents have the obligation and responsibility to clearly mark and identify any and all proprietary
 information that is included the Response. Cobb EMC, its attorneys and consultants are not restricted
 from using or disclosing any data that is already obtainable from another pubic source, without
 restriction. Cobb EMC, its attorneys and consultants will use their best efforts to maintain the
 confidentiality of any submitted proprietary information. Respondents agree that Cobb EMC, its attorneys
 and consultants shall not be liable for any accidental disclosure.
- This RFP is not an offer or a contract. Cobb EMC and/or EnerVision reserve the right to accept or reject any or all proposals and are not obligated to contract for any of the products/services described in this RFP. Cobb EMC is under no obligation to accept any proposal, nor is Cobb EMC obligated to accept the lowest cost proposal, as there are many factors which will be considered in the review and analysis of the proposals. Cobb EMC may at its sole option determine to revise this RFP at any time. All Respondents, by submitting a proposal, agree that they will not seek any legal recourse against Cobb EMC for rejection of their respective proposal, or for any other matter related to Cobb EMC's actions or inactions on the proposal.
- Contact information:
 - o Address RFP questions, confidentiality agreements, proposals to:
 - Carter Babbit, Principal Consultant, EnerVision, Inc.
 - carter.babbit@enervision-inc.com
 - 678-510-2917 (office)

Next Steps:

- Provide Notice of Intent by January 6, 2012.
- Initiate confidentiality process.
- Ask clarifying questions; responses to FAQs to be posted on EnerVision website (<u>www.enervision-inc.com</u>).
- For more information about Cobb EMC, its service territory and members, visit www.cobbemc.com.

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